



Whilst we would like to know as much as possible about you,
you may refrain from answering any questions that you do not wish to answer.

SECTION 1 - PERSONAL DETAILS

TITLE:	NAME:	SURNAME:
DESIGNATION:		
COMPANY:	NAME:	SECTOR:
POSTAL ADDRESS:	CODE:	
PHYSICAL ADDRESS:		
TEL NUMBERS • OFFICE:	HOME:	CELL:
FAX NUMBER:	EMAIL:	
IDENTITY NUMBER:		

SECTION 2 - SPOUSES DETAILS

TITLE:	NAME:	SURNAME:
DESIGNATION:		
COMPANY:	NAME:	SECTOR:
TEL NUMBERS • OFFICE:	HOME:	CELL:
FAX NUMBER:	EMAIL:	
DATE OF BIRTH:		

SECTION 3 - JOINT DETAILS

DATE OF WEDDING ANNIVERSARY:
NAMES AND AGES OF CHILDREN: _____ _____



SECTION 4 - INTERESTS & OTHER DETAILS

DETAIL	SELF	SPOUSE
MOTOR VEHICLE :		
What motor vehicle do you drive? Any other vehicles that you own?		
FINANCE :		
What credit cards do you hold?		
Where do you bank?		
Preferred forms of investment : JSE / Unit Trusts / Consortium / Other?		
SPORT :		
What sports do you watch?		
What sport do you participate in? If Golf (please state handicap)		
Do you gym? If yes, where?		
TRAVEL : INTERNATIONAL		
How often do you travel overseas?		
Any particular country that is regularly visited?		
Preferred international airline?		
Which airline's loyalty programme are you a member of?		
Preferred hotel group when staying overseas?		
Preferred *star accommodation when staying overseas?		
Mode of transport when travelling overseas?		
TRAVEL LOCAL :		
How often do you travel locally?		
Any particular region that is visited regularly?		
Preferred local airline?		
Which airline's loyalty programme are you a member of?		



SECTION 4 - INTERESTS & OTHER DETAILS

DETAIL	SELF	SPOUSE
TRAVEL: LOCAL continued		
Preferred hotel group when staying locally?		
Preferred *star accommodation when staying locally?		
Mode of land transport when traveling locally?		
OTHER INTERESTS:		
Favourite wine and / or champagne?		
Favourite Whiskey / Liqueur / Cognac / Armagnac / Other?		
Favourite Restaurant?		
Favourite Perfume?		
Favourite Flowers?		
Do you like to go to the theatre? If yes, type of theatre (opera, play, African, etc.)		
Favourite business television programme?		
Do you own a DSTV?		
Favourite business radio programme?		
To which business-related magazines do you subscribe?		
To which associations do you belong?		
Which international speaker would you most like to hear?		
What business issues are of most relevance to you right now?		
Any other interests?		